

# **General Aviation Airplane Shipment Report**

General Aviation Manufacturers Association 1400 K Street NW, Suite 801 Washington, DC 20005

# **2010 Second Quarter**

#### Airplane Shipments<sup>1, 2</sup> by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	148	239	0	0	387
Multi-Engine Piston	<u>18</u>	<u>20</u>	<u>0</u>	<u>0</u>	<u>38</u>
Total Piston	166	259	0	0	425
Turboprops	60	97	0	0	157
Business Jets	<u>164</u>	<u>191</u>	<u>0</u>	<u>0</u>	<u>355</u>
Total Turbine	224	288	0	0	512
Grand Total	390	547	0	0	937
Grand Total Airplane Billing	gs \$4,636,125,331	\$4,768,760,639	\$0	\$0	\$9,404,885,970

#### Airplane Shipments<sup>1, 2</sup> by Type - Manufactured in United States<sup>3</sup>

		2 I			
Туре	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	124	211	0	0	335
Multi-Engine Piston	<u>7</u>	<u>13</u>	<u>0</u>	<u>0</u>	<u>20</u>
Total Piston	131	224	0	0	355
Turboprops	38	69	0	0	107
Business Jets	<u>74</u>	<u>85</u>	<u>0</u>	<u>0</u>	<u>159</u>
Total Turbine	112	154	0	0	266
Grand Total	243	378	0	0	621

#### Airplane Shipments<sup>1, 2</sup> by Geographic Region of Origin

	QI	QII	QIII	QIV	Year-To-Date
North America	283	405	0	0	688
South America	20	40	0	0	60
Europe	74	86	0	0	160
Rest of World	13	16	0	0	29
Grand Total	390	547	0	0	937

### Airplane Shipments<sup>1, 2, 7</sup> by Type: Manufactured Worldwide

American Champion Aircraft    0    0      Adventurer 7GCAA    0    0      Aurora 7ECA    0    2      Champ 7EC    0    0      Super Decathalon 8KCAB    3    3      Citabria Explorer 7GCBC    1    1      Scout 8GCBC    4    4      Total Units    8    10    0    0      Total Billings    \$1,188,000    \$1,411,800    \$0    \$0      Bej 2    0    0    0    80    \$0      BBJ 2    0    0    0    0    0      BBJ 3    1    1    0    0    0      Total Units    2    1    0    0    0      Total Billings    \$115,000,000    \$65,500,000    \$0    \$0    \$0      Bombardier    2    1    0    0    0    0      Learjet 40XR / 45XR    1    8    1    8    1    1      Learjet 60XR    6    0<	YTD \$635,000,0 \$2,599,8 \$180,500,0
A318 Elite  0  1    ACJ  3  2    A320 Prestige  2  0    Total Units  \$ 410,000,000  \$ 50    Total Billings  \$ 410,000,000  \$ 5225,000,000  \$ 50    American Champion Aircraft  0  0  0    Adventurer 7GCAA  0  0  0    Aurora 7ECA  0  2  0    Champ 7EC  0  0  0    Sout 8GCBC  1  1  5<0	\$2,599,8 \$180,500,0
A318 Elite  0  1    ACJ  3  2    A320 Prestige  2  0    Total Units  5  3  0  0    Total Billings  \$410,000,000  \$225,000,000  \$50  \$50    American Champion Aircraft  0  0  0  0    Adventurer 7GCAA  0  0  0  0    Aurora 7ECA  0  2  0  0    Champ 7EC  0  0  0  0  0    Sout 8GCBC  1  1  50  50  0  0    Total Units  \$1,188,000  \$1,411,800  \$0  0  0  0    Booing Business Jets  0  0  0  0  0  0  0    BBJ 2  0	\$2,599,8 \$180,500,0
ACJ A320 Prestige 2 0 A320 Prestige 2 0 Total Units 5 3 0 0 0 Total Billings \$410,000,000 \$225,000,000 \$0 \$0 American Champion Aircraft Adventurer 7GCAA 0 0 2 Amora 7ECA 0 0 2 Champ 7EC C 0 0 0 Super Decathalon 8KCAB 3 3 3 Citabria Explorer 7GCBC 1 1 1 Scott 8GCBC 4 4 4 Total Units 8 10 0 0 0 BBJ 8 1 0 0 0 0 BBJ 8 1 0 0 0 BBJ 8 1 0 0 0 BBJ 8 1 0 0 BBJ 9 1 0 0 Cotal Billings \$115,000,000 \$65,500,000 \$0 BBJ 9 5 Challenger 300 9 5 Challenger 605 16 7 Challenger 605 16 7 Challenger 605 16 7 Challenger 505 16 7 Challenger 605 16 7 Challenger 605 16 7 Challenger 605 16 7 Challenger 605 16 7 Challenger 505 16 7 Challenger 605 16 7 Challenger 605 16 7 Challenger 605 16 7 Challenger 605 16 7 Challenger 505 16 7 Challenger 605 16 7 Challenger 6	\$2,599,8 \$180,500,0
A320 Prestige  2  0  0    Total Units  5  3  0  0    American Champion Aircraft  0  0  0  0    Adventurer 7GCAA  0  0  0  0    Aurora 7ECA  0  2  0  0    Champ TEC  0  0  0  0    Sourt 8GCBC  4  4  0  0    Total Units  8  10  0  0    Sourt 8GCBC  4  4  0  0  0    BBJ  1  0  0  0  0  0    BBJ 3  1  1  0  0  0  0  0    Total Units  2  1  0	\$2,599,8 \$180,500,0
Total Units    5    3    0    0      American Champion Aircraft    \$410,000,000    \$225,000,000    \$0    \$0      Adventuer 7GCAA    0    0    0    0    0      Adventuer 7GCAA    0    0    0    0    0    0      Aurora 7ECA    0    0    0    0    0    0    0      Super Decathalon 8KCAB    3    3    1    1    0 <td>\$2,599,8 \$180,500,0</td>	\$2,599,8 \$180,500,0
Total Billings    \$410,000,000    \$225,000,000    \$0    \$0      American Champion Aircraft Adventurer 7GCAA    0    0    0    0      Aurora 7ECA    0    0    0    0    0      Champ 7EC    0    0    0    0    0    0      Super Decathalon 8KCAB    3    3    3    0    0    0      Scout 8GCBC    4    4    0    0    0    0    0      Total Billings    \$1,188,000    \$1,411,800    \$0	\$2,599,8 \$180,500,0
American Champion Aircraft    Adventurer 7GCAA    0    0      Aurora 7ECA    0    2    0    0      Champ 7EC    0    0    0    0    0      Super Decathalon 8KCAB    3    3    3    1    1      Scout 8GCBC    4    4    4    0    0    0      Total Units    8    10    0    0    0    0      BbJ    8    1    0    0    0    0    0      BbJ 2    0    0    0    0    0    0    0      BbJ 3    1    1    0    0    0    0    0      BbJ 3    1    1    0	\$2,599,8 \$180,500,0
Adventurer 7GCAA  0  0    Aurora 7ECA  0  2    Champ 7EC  0  0    Super Decathalon 8KCAB  3  3    Citabria Explorer 7GCBC  1  1    Scout 8GCBC  4  4    Total Units  8  10  0    BBJ  1  0  80    BBJ  1  0  0    BBJ 8  1  0  0    BBJ 8  1  0  0    BBJ 8  1  0  0    BBJ 9  1  0  0    BBJ 1  1  0  0    BBJ 3  1  0  0    Total Units  2  1  0  0    Bombardier  1  8  1  1  1    Learjet 40XR / 45XR  1  8  1  1  1    Challenger 300  9  5  5  0  0  1    Challenger 300  4  1  1  1  1  1  1	\$2,599,8 \$180,500,0
Adventurer 7GCAA  0  0    Aurora 7ECA  0  2    Champ 7EC  0  0    Super Decathalon 8KCAB  3  3    Citabria Explorer 7GCBC  1  1    Scout 8GCBC  4  4    Total Units  8  10  0    BBJ  1  0  80    BBJ  1  0  0    BBJ 8  1  0  0    BBJ 8  1  0  0    BBJ 8  1  0  0    BBJ 9  1  0  0    BBJ 1  1  0  0    BBJ 3  1  0  0    Total Units  2  1  0  0    Bombardier  1  8  1  1  1    Learjet 40XR / 45XR  1  8  1  1  1    Challenger 300  9  5  5  0  0  1    Challenger 300  4  1  1  1  1  1  1	\$2,599,8 \$180,500,0
Aurora 7ECA  0  2    Champ 7EC  0  0    Super Decathalon 8KCAB  3  3    Citabria Explorer 7GCBC  1  1    Scout 8GCBC  4  4    Total Units  8  10  0    Total Units  8  10  0  0    BBJ  \$1,188,000  \$1,411,800  \$0  \$0    BBJ  1  0  0  0    BBJ 2  0  0  0  0    BBJ 3  1  1  0  0    Total Units  2  1  0  0    Total Billings  \$115,000,000  \$65,500,000  \$0  \$0    BBJ 3  1  1  0  0  0    Total Units  2  1  0  0  0    Challenger 605  16  7  6  0  0  0    Classo 1870 / 1890  4  1  1  4  1  1  1    Classo 1870 / 1890  4  1  1  1  <	\$2,599,8 \$180,500,0
Champ 7EC    0    0      Super Decathalon 8KCAB    3    3      Citabria Explorer 7GCBC    1    1      Scout 8GCBC    4    4      Total Units    8    10    0      Total Units    8    10    0    0      BBJ    \$1,188,000    \$1,411,800    \$0    \$0      BBJ    1    0    0    0    0      BBJ 3    1    1    0    0    0    0      BBJ 3    1    1    0    0    0    0    0      BBJ3    1    0 <td>\$2,599,8 \$180,500,0</td>	\$2,599,8 \$180,500,0
Super Decathalon 8KCAB    3    3    3      Citabria Explorer 7GCBC    1    1    1      Scout 8GCBC    4    4    0    0      Total Units    8    10    0    0      BBJ    1    0    80    \$0      BBJ 2    0    0    0    865,500,000    \$0      BBJ 3    1    1    0    0    0      Cotal Billings    \$115,000,000    \$65,500,000    \$0    \$0    \$0      Bombardier    1    8    1    8    1    1    1    1    1    1    1    1    1    1	\$2,599,8 \$180,500,0
Citabria Explorer 7GCBC  1  1  1    Scout 8GCBC  4  4  4    Total Units  8  10  0  0    Total Billings  \$1,188,000  \$1,411,800  \$0  \$0    Boeing Business Jets  1  0  \$0  \$0    BBJ  1  0  0  0  \$0    BBJ 2  0  0  0  0  \$0    BBJ 3  1  1  0  0  \$0    Total Units  2  1  0  0  \$0    Total Units  2  1  0  0  \$0    BBJ 3  1  1  0  0  \$0    Total Units  2  1  0  0  \$0    Challenger 300  9  5  5  \$0  \$0  \$0    Challenger 605  16  7  \$0  \$0  \$0  \$0  \$0  \$0  \$0  \$0  \$1    Total Units  4/7  35  0  0  \$0  \$2	\$2,599,8 \$180,500,0
Scout 8GCBC    4    4    0    0    0      Total Units    8    10    0    0    0      Total Billings    \$1,188,000    \$1,411,800    \$0    \$0    \$0      BeJ    1    0    0    0    \$0    \$0    \$0      BBJ 2    0    0    0    0    \$0    \$0    \$0      BBJ 3    1    1    0    0    \$0    \$0    \$0      Total Units    2    1    0    0    \$0	\$2,599,8 \$180,500,0
Total Units    8    10    0    0      Total Billings    \$1,188,000    \$1,411,800    \$0    \$0      BBJ    1    0    0    0    0      BBJ 2    0    0    0    0    0      BBJ 3    1    1    0    0    0      BBJ 2    0    0    0    0    0      BBJ 3    1    1    0    0    0      Total Units    2    1    0    0    0      Total Billings    \$115,000,000    \$65,500,000    \$0    \$0    \$0      Bombardier     8    8    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    5    5    5	\$2,599,8 \$180,500,0
Total Billings    \$1,188,000    \$1,411,800    \$0    \$0      Boeing Business Jets    1    0	\$2,599,8 \$180,500,0
Boeing Business Jets    1    0      BBJ 2    0    0    0      BBJ 3    1    1    0    0      BBJ 3    1    1    0    0      Total Units    2    1    0    0      Total Billings    \$115,000,000    \$65,500,000    \$0    \$0      Bombardier	\$180,500,0
BBJ  1  0  0    BBJ 2  0  0  0    BBJ 3  1  1  0  0    Total Units  2  1  0  0    Total Billings  \$115,000,000  \$65,500,000  \$0  \$0    Bombardier  2  1  0  0    Learjet 40XR / 45XR  1  8  2  1    Learjet 60XR  6  0  0  0    Challenger 300  9  5  0  0    Challenger 605  16  7  0  0    Global 5000 / Express XRS  11  14  0  0    CL850 / 870 / 890  4  1  0  0    Total Units  47  35  0  0  0    Total Billings  \$1,499,240,000  \$1,164,815,000  \$0  \$0  \$1    Cessna Aircraft Company <sup>7</sup> 0  4  1  1  1    162 Skycatcher  0  4  1  1  1  1    172R Skyhawk SP  13	
BBJ 2  0  0  0    BBJ 3  1  1  0  0    Total Units  2  1  0  0    Total Billings  \$115,000,000  \$65,500,000  \$0  \$0    Bombardier    8  6  0    Learjet 40XR / 45XR  1  8  6  0  6    Challenger 300  9  5  6  0  6  6    Challenger 605  16  7  6  0  6  6  0  6  0  6  7  6  0  6  7  6  0  6  7  6  0  6  7  6  0  6  0  6  1  7  6  0  6  1  6  7  6  1  6  1  6  1  6  1  6  1  6  1  6  1  6  1  6  1  1  1  1  1  1  1  1  1  1  1  1  1	
BBJ 3  1  1  1  0  0    Total Units  2  1  0  0  0    Total Billings  \$115,000,000  \$65,500,000  \$00  \$00  \$00    Bombardier	
Total Units    2    1    0    0      Total Billings    \$115,000,000    \$65,500,000    \$0    \$0      Bombardier           Learjet 40XR / 45XR    1    8         Learjet 60XR    6    0          Challenger 300    9    5	
Total Units    2    1    0    0      Total Billings    \$115,000,000    \$65,500,000    \$0    \$0      Bombardier           Learjet 40XR / 45XR    1    8         Learjet 60XR    6    0          Challenger 300    9    5	
Total Billings    \$115,000,000    \$65,500,000    \$0    \$0      Bombardier Learjet 40XR / 45XR    1    8    4    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    6    0    7 <th< td=""><td></td></th<>	
Bombardier Learjet 40XR / 45XR    1    8      Learjet 60XR    6    0      Challenger 300    9    5      Challenger 605    16    7      Global 5000 / Express XRS    11    14      CL850 / 870 / 890    4    1      Total Units    47    35    0      Total Billings    \$1,499,240,000    \$1,164,815,000    \$0    \$1      Cessna Aircraft Company <sup>7</sup> 4    1    1    1      162 Skycatcher    0    4    1    1    1      172R Skyhawk    0    0    0    \$1    1    1      172S Skyhawk SP    13    40    1    1    1    1    1      182T Skylane    6    15    1    1    1    1    1      1282T Skylane    7    9    0    0    0    0    1	
Learjet 40XR / 45XR  1  8  4    Learjet 60XR  6  0  6    Challenger 300  9  5  6    Challenger 605  16  7  6    Global 5000 / Express XRS  11  14  6    CL850 / 870 / 890  4  1  6    Total Units  47  35  0  0    Total Billings  \$1,499,240,000  \$1,164,815,000  \$0  \$0    Cessna Aircraft Company <sup>7</sup> 6  1  6  1    162 Skycatcher  0  4  6  15    172R Skyhawk  0  0  0  1    172S Skyhawk SP  13  40  40    182T Skylane  6  15  1  1    T182T Turbo Skylane  7  9  9  206H Stationair  0  0	:
Learjet 60XR  6  0  6  0    Challenger 300  9  5  6  7    Challenger 605  116  7  7  7    Global 5000 / Express XRS  11  14  6  7    CL850 / 870 / 890  4  1  7  7  7    Total Units  47  35  0  0  7    Total Billings  \$1,499,240,000  \$1,164,815,000  \$0  \$0  \$1    Total Billings  \$1,499,240,000  \$1,164,815,000  \$0  \$0  \$1    162 Skycatcher  0  4  1	:
Challenger 300  9  5 <td< td=""><td>:</td></td<>	:
Challenger 605  16  7    Global 5000 / Express XRS  11  14    CL850 / 870 / 890  4  1    Total Units  47  35  0    Total Billings  \$1,499,240,000  \$1,164,815,000  \$0  \$0    Cessna Aircraft Company <sup>7</sup> 162 Skycatcher  0  4  172R Skyhawk  0  0    172S Skyhawk SP  13  40  13  40  182T Skylane  13  40    182T Skylane  7  9  206H Stationair  0  0  0	:
Global 5000 / Express XRS  11  14  4    CL850 / 870 / 890  4  1  4    Total Units  47  35  0  0    Total Billings  \$1,499,240,000  \$1,164,815,000  \$0  \$0  \$2    Cessna Aircraft Company <sup>7</sup> 162 Skycatcher  0  4  172R Skyhawk  0  0  \$172S Skyhawk SP  13  40  40  182T Skylane  163  40	
CL850 / 870 / 890  4  1  0  0    Total Units  47  35  0  0    Total Billings  \$1,499,240,000  \$1,164,815,000  \$0  \$0  \$1    Cessna Aircraft Company <sup>7</sup> 162 Skycatcher  0  4  172R Skyhawk  0  0  \$172S Skyhawk SP  13  40  40  182T Skylane  163  40  4	
Total Units    47    35    0    0      Total Billings    \$1,499,240,000    \$1,164,815,000    \$0    \$0    \$2      Cessna Aircraft Company <sup>7</sup> 0    4	
Total Billings    \$1,499,240,000    \$1,164,815,000    \$0    \$0    \$2      Cessna Aircraft Company <sup>7</sup> Image: Company Total Skycatcher	
Cessna Aircraft Company <sup>7</sup> 0    4      162 Skycatcher    0    4      172R Skyhawk    0    0      172S Skyhawk SP    13    40      182T Skylane    6    15      T182T Turbo Skylane    7    9      206H Stationair    0    0	
162 Skycatcher  0  4    172R Skyhawk  0  0    172S Skyhawk SP  13  40    182T Skylane  6  15    T182T Turbo Skylane  7  9    206H Stationair  0  0	2,664,055,0
162 Skycatcher  0  4    172R Skyhawk  0  0    172S Skyhawk SP  13  40    182T Skylane  6  15    T182T Turbo Skylane  7  9    206H Stationair  0  0	
172R Skyhawk  0  0    172S Skyhawk SP  13  40    182T Skylane  6  15    T182T Turbo Skylane  7  9    206H Stationair  0  0	
172S Skyhawk SP  13  40    182T Skylane  6  15    T182T Turbo Skylane  7  9    206H Stationair  0  0	
182T Skylane  6  15    T182T Turbo Skylane  7  9    206H Stationair  0  0	
T182T Turbo Skylane79206H Stationair00	
206H Stationair 0 0	:
1206H Lurbo Stationair 31 91	
350 Corvalis 0 1	
400 Corvalis TT 1 6	
208 Caravan 675 4 4	
208B Grand Caravan 15 33	
510 Citation Mustang 21 20	
525 Citation CJ1+ 0	
525A Citation CJ2+ 2 5	
525B Citation CJ3 3 4	
525C Citation CJ4 0 3	
560 Citation Encore+ 2 2	
560 Citation XLS+	
680 Citation Sovereign 1 3	
750 Citation X <u>0</u> <u>0</u>	
Total Units 80 164 0 0	
Total Billings    \$192,832,975    \$389,984,670    \$0    \$0	2
Cirrus Aircraft	2 \$582,817,6
Cirrus SR20 6 11	
Cirrus SR22 <u>47</u> <u>63</u>	\$582,817,6
	\$582,817,6
Total Units 53 74 0 0	\$582,817,6

## Airplane Shipments<sup>1, 2, 7</sup> by Type: Manufactured Worldwide

	-	' by Type: Ma			
Make and Model	QI	QII	QIII	QIV	YTD
Dassault Falcon Jet <sup>5</sup>					
Falcon 900DX	1	0			1
Falcon 900EX EASy	4	3			7
Falcon 2000LX	ד ג	13			16
Falcon 7X	0	13 12			21
Total Units	1 <del>7</del>	<u>12</u> 28	0	0	45
Total Billings	\$735,700,000	\$1,118,700,000	\$0	\$0	43 \$1,854,400,000
	\$755,700,000	<b>φ</b> 1,110,700,000	φU	φU	ş1,034,400,000
Diamond Aircraft <sup>7</sup>					
HK-36	3	5			8
DA20-C1	10	8			18
DA40 (All)	11	15			26
DA42 (All)	<u>11</u>	<u>7</u>			<u>18</u>
Total Units	35	35	0	0	70
Total Billings	\$11,611,400	\$10,054,210	\$0	\$0	\$21,665,610
Embraer <sup>5</sup>					
Phenom 100	16	35			51
Phenom 300	1	4			5
Legacy 600	3	0			3
Lineage 1000 / E190 Head of State	0	1			1
Shuttles (ERJs and E-Jets)	0	0			0
Total Units	20	<u>40</u>	0	0	6 <u>0</u>
Total Billings	\$150,410,000	\$212,885,000	\$0	\$0	\$363,295,000
	\$100,110,000	<i>\</i>	<b>4</b> 0	<b>\$</b>	\$000,200,000
Emivest Aerospace Corp. <sup>5</sup>					
SJ30-2	<u>0</u>	<u>0</u>			<u>0</u>
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
Gippsland Aeronautics <sup>5</sup>					
GA8 Airvan	<u>3</u>	<u>5</u>			<u>8</u>
Total Units	3	5	0	0	8
Total Billings	n/a	n/a	n/a	n/a	n/a
Gulfstream Aerospace Corp.⁵					
Gulfstream 150 / 200	8	8			16
Gulfstream 350 / 450 / 500 / 550	<u>20</u>	<u>20</u>			40
Total Units	28	28	0	0	56
Total Billings	\$1,073,867,500		\$0	\$0	\$2,154,042,500
Hawker Beechcraft Corp. <sup>5</sup>	<i><b>↓</b>1,010,001,000</i>	¢1,000,110,000	+-	+•	<i>+_,,,</i>
		0			10
Beechcraft Bonanza G36		9			10
Beechcraft Baron G58	4	0			12
Beechcraft King Air C90GT	5	6			11
Beechcraft King Air B200		12			13
Beechcraft King Air 350		3			10
Beechcraft Premier IA		2			3
Hawker 400XP		2			3
Hawker 750	0	1			1
Hawker 850XP	0	1			1
Hawker 900XP	8	3			11
Hawker 4000	<u>4</u>	<u>4</u>			<u>8</u>
Total Units	32	51	0	0	83
Total Billings	\$305,437,950	\$316,439,600	\$0	\$0	\$621,877,550
Liberty Aerospace					
XL2	4	3			7
Total Units	4	3	0	0	7
Total Billings	\$780,000	\$643,000	\$0	\$0	\$1,423,000
Maule Air, Inc.					. , -,
MX-7-180C	_	4			4
M7-7-180C M-7-235C	0	1			1
	$\frac{1}{4}$	<u>0</u>	•	•	1
Total Units	1	1	0	0	2
Total Billings	\$162,278	\$164,518	\$0	\$0	\$326,796

			<b>a</b> !! /	
QI	QII	QIII	QIV	YTD
0	0			0
<u>2</u>	<u>0</u>			<u>2</u>
2	0	0	0	2
\$1,055,000	\$0	\$0	\$0	\$1,055,000
2	<u>3</u>			5
2	3	0	0	5
\$3,460,000	\$5,060,000	\$0	\$0	\$8,520,000
1	1			2
1	1	0	0	2
\$7,195,000	\$7,195,000	\$0	\$0	\$14,390,000
12	13			<u>25</u>
12	13	0	0	25
\$52,500,000	\$56,875,000	\$0	\$0	\$109,375,000
8	14			22
5	3			8
0	1			1
0	0			0
2	2			4
1	3			4
5	7			12
7	9			16
<u>2</u>	<u>6</u>			<u>8</u>
	-	0	0	75
\$18,458,531	\$31,039,320	\$0	\$0	\$49,497,851
<u>4</u>	<u>5</u>			<u>9</u>
4	5	•	•	9
\$5,180,000	\$6,475,000	\$0	\$0	\$11,655,000
<u>7</u>	<u>11</u>			<u>18</u>
7	11	0	0	18
\$22,330,000	\$35,310,000	\$0	\$0	\$57,640,000
393	556	0	0	949
\$4,636,125,331	\$4,768,760,639	\$0	\$0	\$9,404,885,970
	1 1 \$7,195,000 12 12 \$52,500,000 8 5 5 0 0 0 2 1 5 7 2 30 \$18,458,531 4 4 4 \$5,180,000 7 7 \$22,330,000 393	0    0      2    0      2    0      \$1,055,000    \$0      2    3      \$3,460,000    \$5,060,000      1    1      \$7,195,000    \$7,195,000      1    1      \$7,195,000    \$7,195,000      12    13      \$52,500,000    \$56,875,000      12    13      \$52,500,000    \$56,875,000      12    13      \$52,500,000    \$56,875,000      12    13      13    \$52,500,000      \$56,875,000    0      2    2      1    3      0    1      0    0      2    2      1    3      5    7      9    2      30    45      \$18,458,531    \$31,039,320      1    5      30    \$6,475,000      1    5      55,5180,000 <td><math display="block">\begin{array}{c ccccccccccccccccccccccccccccccccccc</math></td> <td><math display="block">\begin{array}{c c c c c c c c c c c c c c c c c c c </math></td>	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

#### Military Airplane Shipments<sup>4</sup>

Make and Model	QI	QII	QIII	QIV	Year-To-Date
Hawker Beechcraft Corp.					
T-6A	16	22			38
Beechcraft King Air 350	2	3			<u>5</u>
Total Units	18	25	0	0	43
Grand Total Military Shipments	18	25	0	0	43

Notes:

1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.

2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.

3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.

4. Military airplane shipments are not included in shipment table totals.

5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2010.

6. Airbus deliveries include A318, A319, and A320 models in executive or corporate configuration.

7. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.