

General Aviation Airplane Shipment Report

General Aviation Manufacturers Association 1400 K Street NW, Suite 801 Washington, DC 20005

2010 Year End

Airplane Shipments^{1, 2, 6} by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	148	238	186	209	781
Multi-Engine Piston	<u>18</u>	<u>20</u>	<u>23</u>	<u>47</u>	<u>108</u>
Total Piston	166	258	209	256	889
Turboprops	60	97	80	126	363
Business Jets	<u>164</u>	<u>191</u>	<u>136</u>	<u>272</u>	<u>763</u>
Total Turbine	224	288	216	398	1,126
Grand Total	390	546	425	654	2,015
Grand Total Airplane Billing	js \$4,636,195,531	\$4,768,230,899	\$4,083,143,348	\$6,217,476,295	\$19,705,046,073

Airplane Shipments^{1, 2, 6} by Type - Manufactured in United States³

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Туре	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	124	210	161	184	679
Multi-Engine Piston	7	<u>13</u>	<u>16</u>	<u>31</u>	<u>67</u>
Total Piston	131	223	177	215	746
Turboprops	38	69	44	73	224
Business Jets	<u>74</u>	<u>85</u>	<u>60</u>	<u>145</u>	<u>364</u>
Total Turbine	112	154	104	218	<u>364</u> 588
Grand Total	243	377	281	433	1,334

Airplane Shipments^{1, 2, 6} by Geographic Region of Origin

		QII	QIII	QIV	Year-To-Date
	QI			QIV	
North America	283	404	302	467	1,456
South America	20	40	24	61	145
Europe	74	86	86	119	365
Rest of World	13	16	13	7	49
Grand Total	390	546	425	654	2,015

Airplane Shipments^{1, 2, 6} by Delivery Region

	North America	Europe	Asia Pacific	Latin America	Middle East & Africa	
Piston Engine	53.4%	18.6%	13.7%	8.8%	5.5%	
Turboprops	43.8%	15.2%	16.3%	14.6%	10.2%	
Business Jets	42.1%	22.8%	11.8%	14.3%	9.0%	
Total Shipments in Region	47.5%	19.6%	13.4%	11.9%	7.7%	

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Airplane Shipments ^{1, 2, 8} by Type: Manufactured Worldwide							
Make and Model	QI	QII	QIII	QIV	YTD		
Airbus ⁷							
A318 Elite	0	1	0	1	2		
ACJ	3	- 2	0 2	1	8		
	3	2	2	1			
A320 Prestige	<u>2</u>	<u>0</u>	<u>1</u>	<u>0</u>	3		
Total Units	5	3	3	2	13		
Total Billings	\$410,000,000	\$225,000,000	\$245,000,000	\$145,000,000	\$1,025,000,000		
American Champion Aircraft							
Adventurer 7GCAA	0	0	1	1	2		
Aurora 7ECA	0	0 2	- 0	- 0	2		
	0	2	0	0	0		
Champ 7EC	0	0	0	0			
Super Decathalon 8KCAB	3	3	5	3	14		
Citabria Explorer 7GCBC	1	1	1	1	4		
Scout 8GCBC	<u>4</u>	<u>4</u>	<u>4</u>	<u>3</u>	<u>15</u>		
Total Units	8	10	11	8	37		
Total Billings	\$1,258,200	\$1,498,000	\$1,716,900	\$1,231,200	\$5,704,300		
Boeing Business Jets ⁸							
BBJ		~		~			
		0	1	2	4		
BBJ 2	0	0	1	1	2		
BBJ 3	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>4</u>		
Total Units	2	1	3	4	10		
Total Billings	\$115,000,000	\$65,500,000	\$174,500,000	\$224,000,000	\$579,000,000		
Bombardier							
Learjet 40XR / 45XR	1	8	2	5	16		
Learjet 60XR	6	0	2	3	12		
	0	0	2	4			
Challenger 300	9	5	6	9	29		
Challenger 605	16	1	5	10	38		
Global 5000 / Express XRS	11	14	10	14	49		
CL850 / 870 / 890	<u>4</u>	<u>1</u>	<u>0</u>	<u>1</u>	<u>6</u>		
Total Units	47	35	25	43	150		
Total Billings	\$1,499,240,000	\$1,164,815,000	\$854,280,000	\$1,390,490,000	\$4,908,825,000		
Cessna Aircraft Company ⁶							
162 Skycatcher	0	1	2	16	22		
		4	2				
172R Skyhawk	0	0	0	8	8		
172S Skyhawk SP	13	40	17	/	77		
182T Skylane	6	15	16	27	64		
T182T Turbo Skylane	7	9	9	11	36		
206H Stationair	0	1	3	0	4		
T206H Turbo Stationair	3	8	15	16	42		
350 Corvalis	0	1	0	0	1		
400 Corvalis TT	1	5	0	1	7		
208 Caravan 675	4	4	0	0	8		
208B Grand Caravan	15	33	15	24	87		
510 Citation Mustang	21	20	7	25	73		
525 Citation CJ1+		20	7				
		-	0	2	3		
525A Citation CJ2+	2	5	1	9	17		
525B Citation CJ3	3	4	3	10	20		
525C Citation CJ4	0	3	4	12	19		
560 Citation Encore+	2	2	0	1	5		
560 Citation XLS+	1	6	8	7	22		
680 Citation Sovereign	1	3	2	10	16		
750 Citation X	0	0	1	2	3		
	80	16 <u>3</u>	103	188	<u>534</u>		
Total Units		.00					
Total Units Total Billings		\$380 368 720	\$282 037 2/0	\$674 210 384	\$1 5 KX AAU < < 8		
Total Billings	80 \$192,832,975	\$389,368,730	\$282,037,249	\$674,210,384	\$1,538,449,338		
Total Billings Cirrus Aircraft	\$192,832,975						
Total Billings <i>Cirrus Aircraft</i> Cirrus SR20	\$192,832,975 6	11	11	14	42		
Total Billings Cirrus Aircraft	\$192,832,975						
Total Billings <i>Cirrus Aircraft</i> Cirrus SR20	\$192,832,975 6	11	11 27	14 28	42 165		
Total Billings <i>Cirrus Aircraft</i> Cirrus SR20 Cirrus SR22	\$192,832,975 6 47	11 63	11	14	42		

Airplane Shipments ^{1, 2, 6} by Type: Manufactured Worldwide
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		° by Type: Ma			
Make and Model	QI	QII	QIII	QIV	YTD
Dassault Falcon Jet⁵					
Falcon 900DX	1	0	0	2	3
Falcon 900LX	0	0	1	3	4
Falcon 900EX EASy	4	3	8	2	17
Falcon 2000LX	4	13	5	2	30
	3			9	
Falcon 7X	9	<u>12</u>	<u>0</u>	<u>12</u>	<u>41</u>
Total Units	17	28	22	28	95
Total Billings	\$735,700,000	\$1,118,700,000	\$920,000,000	\$1,153,100,000	\$3,927,500,000
Diamond Aircraft ⁶					
HK-36	3	5	1	1	10
DV20	0	0	0	2	2
DA20-C1	10	8	5	6	29
DA40 (All)	11	15	16	15	57
DA42 (All)	11	7	7	16	41
Total Units	35	35	29	40	139
Total Billings	\$11,611,400	\$10,054,210	\$9,828,175	40 \$15,449,710	\$46,943,495
	\$11,011,400	\$10,0 5 4,210	<i>\$</i> 3,020,173	φ13, 44 3,710	\$+0,5+5,+55
Embraer ⁵					
Phenom 100	16	35	16	33	100
Phenom 300	1	4	6	15	26
Legacy 600 / 650	3	0	0	8	11
Lineage 1000 / E190 Head of State	0	1	2	2	5
Shuttles (ERJs and E-Jets)	0	0	0	3	3
Total Units	20	40	24	61	145
Total Billings	\$150,410,000	\$212,885,000	\$207,260,000	\$678,835,000	\$1,249,390,000
GippsAero Pty Ltd. ⁵	,, .,	, , , ,	, , , ,,,,,,		• • • • • • • • • •
	0	r	4	0	
GA8 Airvan	<u>3</u>	5	$\frac{4}{4}$	<u> </u>	<u>14</u>
Total Units	3	5	4	2	14
Total Billings	n/a	n/a	n/a	n/a	n/a
Gulfstream Aerospace Corp.⁵					
Gulfstream 150 / 200	8	8	6	2	24
Gulfstream 350 / 450 / 500 / 550	<u>20</u>	<u>20</u>	17	<u>18</u>	<u>75</u>
Total Units	28	28	23	20	99
Total Billings	\$1,073,867,500	\$1,080,175,000	\$902,550,000	\$927,400,000	\$3,983,992,500
	<i>↓</i> ., <i>•</i> . <i>•</i> , <i>••</i> ., <i>•••</i> , <i>••</i> , <i>•</i> ,	¢.,,,	<i>\</i>	<i>vo=</i> :,: <i>vo</i> , <i>vo</i> ,	<i><i><i>tc,ccc,cc_,ccc</i></i></i>
Hawker Beechcraft Corp.⁵			_	-	
Beechcraft Bonanza G36	1	9	1	5	22
Beechcraft Baron G58	4	8	6	11	29
Beechcraft King Air C90GT	5	6	4	13	28
Beechcraft King Air B200	1	12	5	6	24
Beechcraft King Air 350	7	3	11	17	38
Beechcraft Premier IA	1	2	2	6	11
Hawker 400XP	1	2	1	8	12
Hawker 750	0	1	1	3	5
Hawker 850XP	0	1	0	0	1
Hawker 900XP	8	3	5	12	28
Hawker 4000	4	4	1	7	<u>16</u>
Total Units	32	<u>-</u> 51	43	88	214
Total Billings	\$305,437,950	\$316,439,600	\$264,679,000	\$697,004,700	\$1,583,561,250
	<i>4000,401,000</i>	¥0.0,400,000	<i>~_</i> 07,070,000	¥001,004,100	÷1,000,001,200
Liberty Aerospace					
XL2	<u>4</u>	<u>3</u>	<u>6</u>	<u>1</u>	<u>14</u>
Total Units	4	3	6	1	14
Total Billings	\$780,000	\$643,000	\$1,320,000	\$209,000	\$2,952,000
Maule Air, Inc.					
MX-7-180C	0	1	Λ	Λ	1
M-7-235B	0	∩	0	1	1
M-7-235C	1	0	1		
		<u>0</u>		<u>U</u>	4
Total Units Total Billings	1	1	1	1	2 \$658,826
	\$162,278	\$164,518	\$162,278	\$169,752	K658 876

	e Snipments				
Make and Model	QI	QII	QIII	QIV	YTD
Mooney Aircraft					
M20R Ovation	0	0	0	0	0
M20TN Acclaim	<u>2</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>2</u>
Total Units	2	0	0	0	2
Total Billings	\$1,055,000	\$0	\$0	\$0	\$1,055,000
Pacific Aerospace Ltd					
PAC 750XL	2	3	3	<u>3</u>	<u>11</u>
Total Units	2	3	3	3	11
Total Billings	\$3,460,000	\$5,060,000	\$5,450,000	\$5,080,000	\$19,050,000
Piaggio Aero					
P.180 Avanti II	1	1	4	5	11
Total Units	1	1	4	5	11
Total Billings	\$7,195,000	\$7,195,000	\$28,780,000	\$35,975,000	\$79,145,000
Pilatus					
PC-12	12	13	23	<u>31</u>	79
Total Units	12	13	23	31	79
Total Billings	\$52,500,000	\$56,875,000	\$100,625,000	\$135,625,000	\$345,625,000
Piper Aircraft, Inc					
PA-28-161 Warrior III	8	14	0	1	23
PA-28-181 Archer III	5	3	2	11	21
PA-28R-201 Arrow	0	1	3	0	4
PA-32R-301T Saratoga II TC	0	0	0	0	0
PA-34-220T Seneca V	2	2	5	13	22
PA-44-180 Seminole	1	3	5	7	16
PA-46-350P Malibu Mirage	5	7	6	8	26
PA-46R-350T Matrix	7	9	4	3	23
PA-46-500TP Meridian	2	<u>6</u>	7	<u>10</u>	<u>25</u>
Total Units	30	45	32	53	160
Total Billings	\$18,458,531	\$31,039,320	\$28,069,173	\$42,599,423	\$120,166,447
Quest Aircraft Company					
Kodiak 100	4	<u>5</u>	<u>2</u>	<u>3</u>	<u>14</u>
Total Units	4	5	2	3	14
Total Billings	\$5,180,000	\$6,475,000	\$2,590,000	\$3,885,000	\$18,130,000
SOCATA					
TBM 850	<u>7</u>	<u>11</u>	<u>6</u>	<u>14</u>	<u>38</u>
Total Units	7	11	6	14	38
Total Billings	\$22,330,000	\$35,310,000	\$19,160,000	\$44,930,000	\$121,730,000
Grand Total Civil Shipments ⁶	393	555	428	671	2,047
Grand Total Airplane Billings	\$4,636,195,531	\$4,768,230,899	\$4,083,143,348	\$6,217,476,295	\$19,705,046,073

Military Airplane Shipments⁴

Make and Model	QI	QII	QIII	QIV	Year-To-Date	
Hawker Beechcraft Corp.						
Т-6А	16	22	20	22	80	
Beechcraft King Air C90	0	0	1	1	2	
Beechcraft King Air B200	0	0	0	2	2	
Beechcraft King Air 350	2	3	5	<u>10</u>	<u>20</u>	
Total Units	18	25	26	35	104	
Grand Total Military Shipments	18	25	26	35	104	

Notes:

1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.

2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.

3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.

4. Military airplane shipments are not included in shipment table totals.

5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2010.

6. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not

summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.

7. Airbus deliveries also included two VIP widebody A330/340s.

8. Boeing Business Jet deliveries also included one B777-200LR in the third quarter and one B777-200LR in the fourth quarter.

9. Pilatus Aircraft updated their 2010:Q3 deliveries since original publication of the report from 18 to 23 airplanes.