

General Aviation Airplane Shipment Report

General Aviation Manufacturers Association 1400 K Street NW, Suite 801 Washington, DC 20005

2011 Second Quarter

Airplane Shipments^{1, 2, 6} by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	160	164	0	0	324
Multi-Engine Piston	<u>28</u>	<u>35</u>	<u>0</u>	<u>0</u>	<u>63</u>
Total Piston	188	199	0	0	387
Turboprops	56	87	0	0	143
Business Jets	<u>128</u>	<u>133</u>	<u>0</u>	<u>0</u>	<u>261</u>
Total Turbine	184	220	0	0	404
Grand Total	372	419	0	0	791
Grand Total Airplane Billings	\$3,727,199,616	\$3,580,213,935	\$0	\$0	\$7,307,413,551

Airplane Shipments^{1, 2, 6} by Type - Manufactured in United States³

Туре	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	140	133	0	0	273
Multi-Engine Piston	<u>9</u>	<u>14</u>	<u>0</u>	<u>0</u>	<u>23</u>
Total Piston	149	147	0	0	296
Turboprops	39	58	0	0	97
Business Jets	<u>75</u>	<u>75</u>	<u>0</u>	<u>0</u>	<u>150</u>
Total Turbine	114	133	0	0	247
Grand Total	263	280	0	0	543

Airplane Shipments^{1, 2, 6} by Geographic Region of Origin

	<u> </u>				
	QI	QII	QIII	QIV	Year-To-Date
North America	292	301	0	0	593
South America	8	23	0	0	31
Europe	63	85	0	0	148
Rest of World	9	10	0	0	19
Grand Total	372	419	0	0	791

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	Ql	QII	QIII	QIV	YTD
Airbus ⁷			-4	-,	
ACJ318 Elite	0	0			0
	0	0			0
ACJ319	3	1			4
ACJ320 Prestige	<u>0</u>	<u>0</u>			<u>0</u>
Total Units	3	1	0	0	4
Total Billings	\$240,000,000	\$80,000,000	\$0	\$0	\$320,000,000
American Champion Aircraft					
Adventurer 7GCAA	0	0			0
Aurora 7ECA	0	1			1
Champ 7EC	2	1			3
Super Decathalon 8KCAB	2	1			3
Citabria Explorer 7GCBC	3	2			5
Scout 8GCBC	<u>6</u>	<u>1</u>			<u>7</u>
Total Units	13	6	0	0	19
Total Billings	\$1,899,700	\$800,400	\$0	\$0	\$2,700,100
Boeing Business Jets					
BBJ	0	1			1
BBJ 2	0	0			0
BBJ 3	0	0			0
Total Units	0	<u>⊻</u> 1	0	0	<u> </u>
Total Billings	\$0	\$51,000,000	\$0	\$0	\$51,000,000
Bombardier ⁷	**	¥ 01,000,000	**	**	* 01,000,000
Learjet 40XR / 45XR	10	3			13
Learjet 60XR	3	3			
		3			6 13
Challenger 300	9	4			
Challenger 605 Global 5000 / 6000	9	7			16
	10	9			19
CL850 / 870 / 890	10	<u>1</u>	•	•	<u>2</u> 69
Total Units	42 \$4.353.300.000	27	0 \$0	0 \$0	
Total Billings	\$1,252,200,000	\$903,400,000	\$ 0	\$ 0	\$2,155,600,000
Cessna Aircraft Company 6					
162 Skycatcher	19	42			61
172R Skyhawk	9	7			16
172S Skyhawk SP	9	18			27
182T Skylane	10	7			17
T182T Turbo Skylane	3	6			9
206H Stationair	2	2 9			4
T206H Turbo Stationair	9				18
350 Corvalis	0	0			0
400 Corvalis TT	0	0			0
208 Caravan 675	3	4			7
208B Grand Caravan	11	20			31
510 Citation Mustang	11	12			23
525 Citation CJ1+	0	1			1
525A Citation CJ2+	2	2			4
525B Citation CJ3	3	4			7
525C Citation CJ4	8	8			16
560 Citation Encore+	0	0			0
560 Citation XLS+	4	7			11
680 Citation Sovereign	2	4			6
750 Citation X	<u>1</u>	<u>0</u>			<u>1</u>
Total Units	106	153	0	0	259
Total Billings	\$275,979,686	\$357,940,975	\$0	\$0	\$633,920,661
Cirrus Aircraft					
Cirrus SR20	4	11			15
Cirrus SR22	35	13			48
Cirrus SR22T	<u>22</u>	<u>33</u>			<u>55</u>
Total Units	<u>==</u> 61	<u>57</u>	0	0	118
Total Billings	\$36,882,532	\$32,507,628			
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Airplane Shipments 1, 2, 6 by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
	Q1	प्रा	ų ii	QIV	110
Dassault Falcon Jet⁵					
Falcon 900DX	0	0			0
Falcon 900LX	1	1			2
Falcon 900EX EASy	0	0			0
Falcon 2000LX	2	3			5
Falcon 7X	<u>6</u>	<u>6</u>			<u>12</u>
Total Units	9	10	0	0	19
Total Billings	\$407,200,000	\$439,300,000	\$0	\$0	\$846,500,000
Diamond Aircraft ⁶					
HK-36	0	2			2
DV20	1	3			4
DA20-C1	7	12			19
DA40 (All)	10	12			22
DA42 (All)	<u>19</u>	<u>21</u>			40
Total Units	37	<u>=-</u> 50	0	0	87
Total Billings	\$16,146,720	\$19,240,650	\$0	\$0	\$35,387,370
Embraer ⁵	\$10,110,120	ψ.ιο,Ξ.ιο,σσσ	ΨŪ	40	φοσίου ίσι σ
	0	40			40
Phenom 100	2	10			12
Phenom 300	4	10			14
Legacy 600 / 650	2	3			5
Lineage 1000 / E190 Head of State	0	0			0
Shuttles (ERJs and E-Jets)	<u>0</u>	<u>0</u>			<u>0</u>
Total Units	8	23	0	0	31
Total Billings	\$99,510,000	\$201,200,000	\$0	\$0	\$300,710,000
GippsAero Pty Ltd.⁵					
GA8 Airvan	<u>2</u>	<u>4</u>			<u>6</u>
Total Units	2	4	0	0	6
Total Billings	n/a	n/a	n/a	n/a	n/a
Gulfstream Aerospace Corp. 5					
Gulfstream 150 / 200	4	3			7
Gulfstream 350 / 450 / 500 / 550	<u>20</u>	<u>20</u>			40
Total Units	24	23	0	0	47
Total Billings	\$1,045,060,000	\$1,051,200,000	\$0	_	\$2,096,260,000
Hawker Beechcraft Corp. 5	, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,	*-	* -	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Beechcraft Bonanza G36	5	4			0
Beechcraft Baron G58	5				10
Beechcraft King Air C90GT	2	5			10
		5			12
Beechcraft King Air B200 / B250	5	4			9
Beechcraft King Air 350	4	15			19
Beechcraft Premier IA Hawker 400XP	2	3			5
]	0			1
Hawker 750	2	2			4
Hawker 800XP	1	0			1
Hawker 850XP	0	0			0
Hawker 900XP	2	4			6
Hawker 4000	<u>3</u> 37	. <u>1</u>	_		4
Total Units		43	0	0	80
Total Billings	\$258,334,100	\$291,183,100	\$0	\$0	\$549,517,200
Liberty Aerospace ⁸					
XL2	<u>3</u> 3	<u>n/a</u>			<u>3</u>
Total Units		0	0	0	3
Total Billings	\$668,000	\$0	\$0	\$0	\$668,000
Maule Air, Inc.					
MX-7-180C	1	0			1
Total Units		<u>0</u> 0	0	0	1
Total Billings	\$134,175	\$0	\$0		\$134,175
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Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Mooney Aircraft					
M20R Ovation	0	0			0
M20TN Acclaim	<u>0</u>	0			0
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
Pacific Aerospace Ltd					
PAC 750XL	<u>3</u>	3			6
Total Units	3	3	0	0	6
Total Billings	\$5,680,000	\$5,410,000	\$0	\$0	\$11,090,000
Piaggio Aero					
P.180 Avanti II	1	2			3
Total Units	1	2	0	0	3
Total Billings	\$7,195,000	\$14,390,000	\$0	\$0	\$21,585,000
Pilatus					
PC-12	8	<u>17</u>	0	0	<u>25</u>
Total Units	8	17	<u>0</u> 0	<u>0</u> 0	<u>=5</u> 25
Total Billings	\$35,000,000	\$74,375,000	\$0	\$0	\$109,375,000
Piper Aircraft, Inc					
PA-28-161 Warrior III	4	3			7
PA-28-181 Archer III	0	1			1
PA-28R-201 Arrow	0	0			0
PA-32R-301T Saratoga II TC	0	0			0
PA-34-220T Seneca V	4	6			10
PA-44-180 Seminole	0	3			3
PA-46-350P Malibu Mirage	8	6			14
PA-46R-350T Matrix	3	7			10
PA-46-500TP Meridian	7	7			14
Total Units	26	33	0	0	59
Total Billings	\$26,159,703	\$31,141,182	\$0	\$0	\$57,300,885
Quest Aircraft Company					
Kodiak 100	<u>2</u>	3			5
Total Units	2	3	0	0	5
Total Billings	\$2,590,000	\$3,885,000	\$0	\$0	\$6,475,000
SOCATA					
TBM 850	<u>5</u>	<u>7</u>			<u>12</u>
Total Units	5	7	0	0	12
Total Billings	\$16,560,000	\$23,240,000	\$0	\$0	\$39,800,000
Grand Total Civil Shipments ⁶	391	463	0	0	854
Grand Total Airplane Billings	\$3,727,199,616	\$3,580,213,935	\$0	\$0	\$7,307,413,551

Military Airplane Shipments⁴

Make and Model	QI	QII	QIII	QIV	Year-To-Date		
Hawker Beechcraft Corp.							
T-6A	21	21			42		
Beechcraft King Air C90	0	0			0		
Beechcraft King Air B200	3	1			4		
Beechcraft King Air 350	<u>5</u>	<u>0</u>			<u>5</u>		
Total Units	29	22	0	0	51		
Grand Total Military Shipments	29	22	0	0	51		

Notes

- 1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.
- 2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.
- 3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.
- 4. Military airplane shipments are not included in shipment table totals.
- 5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2011.
- 6. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.
- $7.\ Bombardier\ shipments\ reflect\ the\ adoption\ of\ International\ Financial\ Reporting\ Standards\ (IFRS)\ starting\ first\ quarter\ 2011.$
- ${\bf 8.\; Liberty\; Aerospace\; data\; for\; the\; second\; quarter\; 2011\; was\; unavailable\; at\; the\; time\; of\; publication.}$