



General Aviation Airplane Shipment Report

General Aviation Manufacturers Association

1400 K Street NW, Suite 801

Washington, DC 20005

2011 Third Quarter

Airplane Shipments^{1, 2, 6} by Type - Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	160	164	157	0	481
Multi-Engine Piston	28	35	33	0	96
Total Piston	188	199	190	0	577
Turboprops	56	87	80	0	223
Business Jets	128	133	166	0	427
Total Turbine	184	220	246	0	650
Grand Total	372	419	436	0	1,227
Grand Total Airplane Billings	\$3,727,199,616	\$3,580,213,935	\$4,808,575,019	\$0	\$12,115,988,570

Airplane Shipments^{1, 2, 6} by Type - Manufactured in United States³

Type	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	140	133	128	0	401
Multi-Engine Piston	9	14	16	0	39
Total Piston	149	147	144	0	440
Turboprops	39	58	50	0	147
Business Jets	75	75	86	0	236
Total Turbine	114	133	136	0	383
Grand Total	263	280	280	0	823

Airplane Shipments^{1, 2, 6} by Geographic Region of Origin

	QI	QII	QIII	QIV	Year-To-Date
North America	292	301	319	0	912
South America	8	23	18	0	49
Europe	63	85	90	0	238
Rest of World	9	10	9	0	28
Grand Total	372	419	436	0	1,227

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Airbus⁷					
ACJ318 Elite	0	0	0		0
ACJ319	3	1	1		5
ACJ320 Prestige	0	0	1		1
Total Units	3	1	2	0	6
Total Billings	\$240,000,000	\$80,000,000	\$165,000,000	\$0	\$485,000,000
American Champion Aircraft					
Adventurer 7GCAA	0	0	0		0
Aurora 7ECA	0	1	0		1
Champ 7EC	2	1	0		3
Super Decathalon 8KCAB	2	1	2		5
Citabria Explorer 7GCBC	3	2	1		6
Scout 8GCBC	6	1	4		11
Total Units	13	6	7	0	26
Total Billings	\$1,899,700	\$800,400	\$1,094,300	\$0	\$3,794,400
Boeing Business Jets					
BBJ	0	1	3		4
BBJ 2	0	0	0		0
BBJ 3	0	0	0		0
Total Units	0	1	3	0	4
Total Billings	\$0	\$51,000,000	\$153,000,000	\$0	\$204,000,000
Bombardier⁷					
Learjet 40XR / 45XR	10	3	3		16
Learjet 60XR	3	3	4		10
Challenger 300	9	4	10		23
Challenger 605	9	7	13		29
Global 5000 / 6000	10	9	15		34
CL850 / 870 / 890	1	1	1		3
Total Units	42	27	46	0	115
Total Billings	\$1,252,200,000	\$903,400,000	\$1,601,900,000	\$0	\$3,757,500,000
Cessna Aircraft Company⁶					
162 Skycatcher	19	42	41		102
172R Skyhawk	9	7	5		21
172S Skyhawk SP	9	18	21		48
182T Skylane	10	7	8		25
T182T Turbo Skylane	3	6	9		18
206H Stationair	2	2	1		5
T206H Turbo Stationair	9	9	9		27
400 Corvalis TT	0	0	1		1
208 Caravan 675	3	4	2		9
208B Grand Caravan	11	20	21		52
510 Citation Mustang	11	12	9		32
525 Citation CJ1+	0	1	1		2
525A Citation CJ2+	2	2	4		8
525B Citation CJ3	3	4	6		13
525C Citation CJ4	8	8	11		27
560 Citation Encore+	0	0	4		4
560 Citation XLS+	4	7	5		16
680 Citation Sovereign	2	4	7		13
750 Citation X	1	0	0		1
Total Units	106	153	165	0	424
Total Billings	\$275,979,686	\$357,940,975	\$451,217,281	\$0	\$1,085,137,942
Cirrus Aircraft					
Cirrus SR20	4	11	3		18
Cirrus SR22	35	13	26		74
Cirrus SR22T	22	33	19		74
Total Units	61	57	48	0	166
Total Billings	\$36,882,532	\$32,507,628	\$33,567,230	\$0	\$102,957,390

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Dassault Falcon Jet⁵					
Falcon 900LX	1	1	3		5
Falcon 900EX EASy	0	0	0		0
Falcon 2000LX	2	3	3		8
Falcon 7X	<u>6</u>	<u>6</u>	<u>10</u>		<u>22</u>
Total Units	9	10	16	0	35
Total Billings	\$407,200,000	\$439,300,000	\$724,500,000	\$0	\$1,571,000,000
Diamond Aircraft⁶					
HK-36	0	2	1		3
DV20	1	3	1		5
DA20-C1	7	12	8		27
DA40 (All)	10	12	18		40
DA42 (All)	<u>19</u>	<u>21</u>	<u>17</u>		<u>57</u>
Total Units	37	50	45	0	132
Total Billings	\$16,146,720	\$19,240,650	\$17,801,410	\$0	\$53,188,780
Embraer⁵					
Phenom 100	2	10	8		20
Phenom 300	4	10	9		23
Legacy 600 / 650	2	3	1		6
Lineage 1000 / E190 Head of State	0	0	0		0
Shuttles (ERJs and E-Jets)	<u>0</u>	<u>0</u>	<u>0</u>		<u>0</u>
Total Units	8	23	18	0	49
Total Billings	\$99,510,000	\$201,200,000	\$130,670,000	\$0	\$431,380,000
GippsAero Pty Ltd.⁵					
GA8 Airvan	<u>2</u>	<u>4</u>	<u>2</u>		<u>8</u>
Total Units	2	4	2	0	8
Total Billings	n/a	n/a	n/a	n/a	n/a
Gulfstream Aerospace Corp.⁵					
Gulfstream 150 / 200	4	3	5		12
Gulfstream 350 / 450 / 500 / 550	<u>20</u>	<u>20</u>	<u>20</u>		<u>60</u>
Total Units	24	23	25	0	72
Total Billings	\$1,045,060,000	\$1,051,200,000	\$1,100,850,000	\$0	\$3,197,110,000
Hawker Beechcraft Corp.⁵					
Beechcraft Bonanza G36	5	4	5		14
Beechcraft Baron G58	5	5	4		14
Beechcraft King Air C90GT	7	5	4		16
Beechcraft King Air B200 / B250	5	4	5		14
Beechcraft King Air 350	4	15	6		25
Beechcraft Premier IA	2	3	0		5
Hawker 400XP	1	0	0		1
Hawker 750	2	2	1		5
Hawker 800XP	1	0	0		1
Hawker 850XP	0	0	0		0
Hawker 900XP	2	4	5		11
Hawker 4000	<u>3</u>	<u>1</u>	<u>3</u>		<u>7</u>
Total Units	37	43	33	0	113
Total Billings	\$258,334,100	\$291,183,100	\$257,776,500	\$0	\$807,293,700
Liberty Aerospace⁸					
XL2	<u>3</u>	n/a	n/a		<u>3</u>
Total Units	3	0	0	0	3
Total Billings	\$668,000	\$0	\$0	\$0	\$668,000
Maule Air, Inc.					
MX-7-180C	1	0	0		1
M-7-260C	<u>0</u>	<u>0</u>	<u>1</u>		<u>1</u>
Total Units	1	0	1	0	2
Total Billings	\$134,175	\$0	\$163,425	\$0	\$297,600

Airplane Shipments^{1, 2, 6} by Type: Manufactured Worldwide

Make and Model	QI	QII	QIII	QIV	YTD
Mooney Aircraft					
M20R Ovation	0	0	0		0
M20TN Acclaim	<u>0</u>	<u>0</u>	<u>0</u>		<u>0</u>
Total Units	0	0	0	0	0
Total Billings	\$0	\$0	\$0	\$0	\$0
Pacific Aerospace Ltd					
PAC 750XL	<u>3</u>	<u>3</u>	<u>2</u>		<u>8</u>
Total Units	3	3	2	0	8
Total Billings	\$5,680,000	\$5,410,000	\$7,957,384	\$0	\$19,047,384
Piaggio Aero					
P.180 Avanti II	<u>1</u>	<u>2</u>	<u>4</u>		<u>7</u>
Total Units	1	2	4	0	7
Total Billings	\$7,195,000	\$14,390,000	\$28,780,000	\$0	\$50,365,000
Pilatus					
PC-12	<u>8</u>	<u>17</u>	<u>14</u>	<u>0</u>	<u>39</u>
Total Units	8	17	14	0	39
Total Billings	\$35,000,000	\$74,375,000	\$61,250,000	\$0	\$170,625,000
Piper Aircraft, Inc					
PA-28-161 Warrior III	4	3	1		8
PA-28-181 Archer III	0	1	0		1
PA-28R-201 Arrow	0	0	0		0
PA-32R-301T Saratoga II TC	0	0	0		0
PA-34-220T Seneca V	4	6	7		17
PA-44-180 Seminole	0	3	5		8
PA-46-350P Malibu Mirage	8	6	7		21
PA-46R-350T Matrix	3	7	5		15
PA-46-500TP Meridian	<u>7</u>	<u>7</u>	<u>9</u>		<u>23</u>
Total Units	26	33	34	0	93
Total Billings	\$26,159,703	\$31,141,182	\$35,227,489	\$0	\$92,528,374
Quest Aircraft Company					
Kodiak 100	<u>2</u>	<u>3</u>	<u>3</u>		<u>8</u>
Total Units	2	3	3	0	8
Total Billings	\$2,590,000	\$3,885,000	\$4,350,000	\$0	\$10,825,000
SOCATA					
TBM 850	5	7	10		22
Total Units	5	7	10	0	22
Total Billings	\$16,560,000	\$23,240,000	\$33,470,000	\$0	\$73,270,000
Grand Total Civil Shipments⁶	391	463	478	0	1,332
Grand Total Airplane Billings	\$3,727,199,616	\$3,580,213,935	\$4,808,575,019	\$0	\$12,115,988,570

Military Airplane Shipments⁴

Make and Model	QI	QII	QIII	QIV	Year-To-Date
Hawker Beechcraft Corp.					
T-6A	21	21	18		60
Beechcraft King Air C90	0	0	0		0
Beechcraft King Air B200	3	1	0		4
Beechcraft King Air 350	<u>5</u>	<u>0</u>	<u>5</u>		<u>10</u>
Total Units	29	22	23	0	74
Grand Total Military Shipments	29	22	23	0	74

Notes:

1. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.
2. Shipments may include deliveries to a fractional operator owned by the company or to an aircraft dealer.
3. An airplane is considered to be manufactured in the United States when produced under an FAA production certificate.
4. Military airplane shipments are not included in shipment table totals.
5. Company billings are not reported. Where available, GAMA estimates total billings using public information including B&CA Purchase Planning Handbook 2011.
6. Cessna Aircraft Company C162 SkyCatcher (SLSA) and Diamond Aircraft HK36 Motor Glider models are included in civil make-model shipment total, but not summary tables. This change is intended to properly capture all deliveries by the companies listed while maintaining a consistent baseline of shipments from previous years' reports.
7. Bombardier shipments reflect the adoption of International Financial Reporting Standards (IFRS) starting first quarter 2011.
8. Liberty Aerospace data for the second and third quarters 2011 were unavailable at the time of publication.